

# HAePPI is an Erasmus+ project to develop a training program on public procurement of innovation (PPI) in habitat and e-health sectors

Public procurement offers an increasing potential market for innovative products and services, being a great opportunity to stimulate growth and jobs. To support SMEs to take this opportunity, HAePPI will develop an innovative and open training resource, which will offer an adapted curriculum to equip professionals with the specific, basic and transversal skills currently required for the public procurement of innovation.

The future HAePPI training course will address the needs of:

**Professionals of the health** and habitat sector, interested in boosting the opportunities of getting a public contract of innovation, expand their market share, and launch innovative new products.

**VET students of industry** and health specialities, such as design, furniture technology processes, e-health or electronics, who wants to achieve an innovative training and specialise in a topic with great prospects.

Regardless, the ultimate beneficiaries of the program will be any professional or SME interested in learning about public procurement as an innovation facilitator.

The e-training course on public procurement of innovation will be ready in 2022



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# hdeppi

learning on public procurement  
of innovative solutions in  
habitat and e-health



## Key learning topics

# 1

### Public procurement

- Concept and key aspects of public procurement
- Processes to participate in a public procurement procedure
- Types of public procurement procedures and their phases
- Manage financial issues, regarding payments on public procurement contracts

# 2

### PPI, PCP & market consultation

- Know and differentiate between what is Public Procurement of Innovative solutions (PPI) and Pre-Commercial Procurement (PCP)
- Phases and benefits for SMEs of each process
- Concept of preliminary market consultation and how to participate

# 3

### Tender application process

- Key vocabulary of a public tender
- Main sections of a public tender
- Aspects on how to participate in public tender
- Specifications and award criteria of a public tender

# 4

### Project management

- Options to participate in a public tender: bidder, subcontracting, and joint venture
- Basic techniques of team management
- Principles of Industrial Property Rights (IPR)
- Manage and monitor a project development once get a public contract

## Project phases

### Research and learning outcomes

A complete analysis on the current best practices on PPI and industry gaps and needs to be covered that will be the base of the learning outcomes of HAePPI training course.

### Joint Curriculum

A Joint Curriculum, validated by experts and harmonised to the European Qualification Framework, that defines the structure and methodology of HAePPI training course.

### Training content

Training content materials structured on different modules and covering all required learning outcomes, with a high content of interactive resources, and an open license.

### Learning evaluation

A learning platform where the training course will be available and a evaluation of all the developed materials with the participation of SMEs from the habitat and e-health sectors and stakeholders.

# 5

### Innovation management

- Co-creation and how to interact with potential stakeholders
- Manage innovation in SMEs
- Design thinking

# 6

### Tender tracking and support

- Look for tenders and the main European / national registers
- Find guides and documents to support SMEs on public procurement
- Available possibilities of external support for a public procurement process
- Principles of technological surveillance

Visit our website and subscribe to the newsletter to receive more information on the course and follow-up HAePPI progress

[haeppi-project.eu](http://haeppi-project.eu)